

2017 KINSEY REPORT

CITY CARS AND ENTRY LEVEL

PARTS DESCRIPTION		DATSUN	VW	HYUNDAI	FORD	TOYOTA	HONDA	RENAULT	SUZUKI	TATA	VW
PRICES INCLUDE VAT		GO 1.2	POLO VIVO 1.4	i10 1.1	FIGO 1.5 TREND	ETIOS 1.5 XS	BRIO 1.2	KWID 1.0	SWIFT 1.2 GL	BOLT 1.2 T XT	MOVE UP 1.0
		LUX	CONCEPTLINE H	MOTION	HATCH	HATCH	COMFORT	EXPRESSION	HATCH	HATCH	3 DOOR
RETAIL SELLING PRICE	R	126,900.00	173,800.00	154,900.00	187,900.00	172,200.00	166,300.00	124,900.00	167,900.00	167,995.00	180,400.00
PARTS BASKET AS % OF SELLING PRICE		34.97%	34.11%	41.52%	38.69%	42.67%	48.20%	64.71%	53.07%	61.69%	64.48%
AIR FILTER	R	121.85	196.08	318.97	324.90	392.19	425.70	165.85	230.96	242.00	271.32
OIL FILTER	R	69.89	159.60	97.17	140.22	165.25	100.00	93.48	85.90	83.00	121.98
POLLEN FILTER	R	353.58	300.96	353.49	176.70	549.54	N/A	136.63	192.15	330.00	224.58
SPARK PLUG EACH	R	47.19	62.70	285.84	120.84	108.27	60.00	54.83	65.06	105.60	141.36
GLOW PLUG EACH	R	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
R/H WIPER BLADE	R	104.53	190.38	408.76	417.24	368.31	325.00	223.38	627.72	290.85	505.02
L/H WIPER BLADE	R	1 WIPER	168.72	464.37	205.20	1 WIPER	219.00	1 WIPER	627.72	355.94	PAIR
FRONT BRAKE PADS	R	622.95	1,442.10	1,013.14	1,645.36	1,139.50	1,600.00	562.51	1,038.48	1,150.00	1,442.10
REAR BRAKE PADS/SHOES	R	887.04	1,556.10	983.65	2,100.00	618.34	781.00	1,667.47	930.39	660.00	1,556.10
SUB TOTAL : A	R	2,207.03	4,076.64	3,925.39	5,130.46	3,341.40	3,510.70	2,904.15	3,798.38	3,217.39	4,262.46
CAM BELT / TIMING CHAIN	R	686.60	940.50	608.81	570.00	1,187.55	961.00	3,264.02	1,010.09	726.00	3,015.30
FRONT BRAKE DISC	R	1,264.48	902.88	1,443.41	1,046.52	1,184.23	2,851.00	695.08	1,512.60	1,221.00	2,929.80
REAR BRAKE DRUM / DISC	R	642.35	1,265.40	1,128.65	876.66	1,507.87	4,278.17	2,706.42	1,661.88	770.00	1,926.60
FRONT SHOCKABSORBER / STRUT	R	978.17	946.20	1,924.37	1,572.06	2,407.62	2,900.00	1,036.82	2,487.31	1,155.19	2,770.20
REAR SHOCKABSORBER / STRUT	R	543.80	1,510.50	1,539.47	1,292.76	860.49	2,154.53	1,279.26	1,235.65	672.64	1,949.40
CLUTCH PLATE	R	791.78	894.90	1,103.69	2,942.34	5,276.47	1,325.00	3,008.37	1,874.05	1,250.00	2,308.50
PRESSURE PLATE	R	551.14	775.20	1,068.81	SET	1,403.76	1,125.00	PAIR	1,839.77	1,250.00	1,128.60
FLYWHEEL	R	1,004.45	3,021.00	1,667.76	1,899.24	1,780.40	3,420.00	2,527.45	3,145.78	2,240.40	4,286.40
FAN BELT	R	365.64	786.60	207.42	434.89	750.75	470.00	323.45	414.13	253.00	272.46
SUB TOTAL : B	R	6,828.41	11,043.18	10,692.39	10,634.47	16,359.14	19,484.70	14,840.87	15,181.26	9,538.23	20,587.26
BONNET	R	2,559.78	2,416.80	3,676.23	4,938.48	3,975.18	3,554.76	4,355.61	4,705.09	5,417.98	6,167.40
FRONT BUMPER SKIN	R	1,859.53	2,268.60	1,493.42	2,484.06	2,496.21	2,706.00	2,319.83	5,046.97	7,211.77	4,753.80
GRILLE	R	1,437.78	559.74	288.34	882.36	1,609.52	1,808.00	1,194.97	844.93	N/A	5,226.90
L/H FRONT FENDER	R	1,863.84	963.30	1,518.37	1,426.14	2,372.02	2,201.00	1,824.82	2,447.42	2,339.25	2,861.40
WHEEL RIM	R	362.09	2,069.10	1,007.00	3,381.24	1,295.13	1,620.00	1,288.62	2,943.85	5,930.49	7,273.20
L/H HEADLIGHT ASSEMBLY	R	1,706.25	2,616.30	3,611.06	2,478.36	2,627.95	3,800.00	1,907.53	3,064.84	4,338.04	4,064.10
FRONT WINDSCREEN	R	1,706.25	1,510.50	3,161.77	1,893.83	2,849.16	3,555.00	2,256.39	5,582.10	4,283.13	3,876.00
AIRCON CONDENSOR	R	2,923.90	5,443.50	5,633.13	3,966.06	4,391.90	8,598.00	5,493.63	4,789.07	5,344.76	6,349.80
RADIATOR	R	1,437.53	1,556.10	3,368.80	3,002.76	3,796.99	4,894.00	3,667.00	7,297.76	5,117.79	2,713.20
R/H FRONT DOOR	R	3,029.75	5,409.30	4,658.10	6,159.42	5,465.44	5,946.00	5,618.31	5,419.37	7,724.28	9,427.80
R/H REAR DOOR	R	3,479.57	2,604.90	4,277.03	6,244.92	4,843.77	5,296.00	3,738.35	6,799.35	7,504.64	6,543.60
R/H FRONT WINDOW GLASS	R	707.88	627.00	860.39	294.12	962.89	1,665.00	4,502.43	995.98	552.55	1,407.90
REAR BUMPER SKIN	R	1,867.46	2,348.40	1,816.88	1,952.82	2,396.01	2,499.00	6,733.58	3,604.93	1,881.65	4,674.00
L/H REAR FENDER	R	4,055.26	6,907.69	5,739.44	9,739.02	4,217.32	5,287.00	5,512.23	7,021.59	24,014.84	11,628.00
BOOT LID / TAILGATE	R	3,495.68	3,813.30	5,032.93	5,623.30	6,592.62	2,238.60	6,798.90	4,912.96	6,516.22	8,390.40
L/H TAIL LIGHT ASSEMBLY	R	1,138.62	1,459.20	1,700.52	1,627.92	1,241.05	1,488.00	1,479.63	1,612.63	1,577.80	1,793.22
REAR WINDSCREEN	R	1,706.25	1,590.30	1,855.95	836.19	2,647.26	SAME AS T/GATE	4,388.79	3,034.84	1,129.60	4,320.60
SUB TOTAL : C	R	35,337.42	44,164.03	49,699.36	56,931.00	53,780.42	57,156.36	63,080.62	70,123.68	90,884.79	91,471.32
TOTAL : A + B + C	R	44,372.86	59,283.85	64,317.14	72,695.93	73,480.96	80,151.76	80,825.64	89,103.32	103,640.41	116,321.04

SHOES	SHOES	SHOES	SHOES	SHOES	SHOES	SHOES	SHOES	SHOES	SHOES	SHOES	SHOES
CHAIN	CHAIN	CAMBELT	CAMBELT	CHAIN	CHAIN	CHAIN	CHAIN	CHAIN	CHAIN	CAMBELT	CAMBELT
DRUM	DRUM	DRUM	DRUM	DRUM	DRUM	DRUM	DRUM	DRUM	DRUM	DRUM	DRUM

COMPLETE SIDE

2017 KINSEY REPORT

SUPER MINI

PARTS DESCRIPTION		VW	RENAULT	RENAULT	FORD	KIA
PRICES INCLUDE VAT		POLO 1.2 TSi	SANDERO 66KW	CLIO 66KW	FIESTA 1.0 T	RIO 1.4
		COMFORTLINE	EXPRESSION	EXPRESSION	TREND HATCH	HATCH
RETAIL SELLING PRICE	R	253,100.00	174,900.00	244,900.00	240,900.00	248,995.00
PARTS BASKET AS % OF SELLING PRICE		34.77%	53.19%	42.95%	43.74%	51.15%
AIR FILTER	R	231.42	207.20	207.20	324.90	251.31
OIL FILTER	R	121.98	116.85	116.85	147.06	105.15
POLLEN FILTER	R	300.96	170.79	170.79	302.10	461.63
SPARK PLUG EACH	R	148.20	165.85	165.85	294.12	311.90
GLOW PLUG EACH	R	N/A	N/A	N/A	N/A	N/A
R/H WIPER BLADE	R	411.54	280.91	262.03	249.66	524.01
L/H WIPER BLADE	R	PAIR	280.91	252.15	228.00	444.39
FRONT BRAKE PADS	R	1,442.10	633.82	1,009.88	1,267.68	1,830.49
REAR BRAKE PADS/SHOES	R	832.20	1,603.34	1,603.34	1,594.86	1,474.01
SUB TOTAL : A	R	3,488.40	3,459.67	3,788.09	4,408.38	5,402.89
CAM BELT / TIMING CHAIN	R	1,145.70	3,264.03	3,264.03	1,227.78	1,112.20
FRONT BRAKE DISC	R	902.88	1,670.37	1,809.53	1,615.38	2,318.26
REAR BRAKE DRUM / DISC	R	701.10	2,540.87	2,937.76	1,445.52	3,138.15
FRONT SHOCKABSORBER / STRUT	R	1,687.20	1,246.30	1,372.13	2,122.68	2,150.12
REAR SHOCKABSORBER / STRUT	R	1,510.50	1,157.43	1,246.31	1,488.84	1,821.57
CLUTCH PLATE	R	1,601.70	2,575.41	2,575.41	4,657.01	1,724.14
PRESSURE PLATE	R	4,166.70	SET	SET	SET	1,599.97
FLYWHEEL	R	3,089.40	5,772.53	5,772.52	5,806.42	2,704.44
FAN BELT	R	403.56	300.91	300.91	570.00	526.38
SUB TOTAL : B	R	15,208.74	18,527.85	19,278.60	18,933.63	17,095.23
BONNET	R	5,409.30	4,734.96	4,974.07	3,956.94	7,108.07
FRONT BUMPER SKIN	R	2,069.10	3,711.56	4,703.20	6,049.98	5,752.62
GRILLE	R	2,861.40	1,562.93	2,160.43	7,537.68	1,724.33
L/H FRONT FENDER	R	2,639.10	2,173.60	2,786.67	1,396.52	2,536.31
WHEEL RIM	R	4,525.80	1,840.47	2,013.91	2,860.26	6,114.70
L/H HEADLIGHT ASSEMBLY	R	4,394.70	3,269.70	4,428.12	4,066.38	7,827.22
FRONT WINDSCREEN	R	3,494.10	2,820.49	2,254.43	6,695.22	7,052.83
AIRCON CONDENSOR	R	1,886.70	8,089.01	8,089.01	4,141.62	7,094.93
RADIATOR	R	3,209.10	3,891.47	3,891.47	3,983.54	5,100.46
R/H FRONT DOOR	R	5,255.40	6,062.98	8,757.97	7,715.18	7,806.17
R/H REAR DOOR	R	6,555.00	5,995.85	7,621.12	6,984.94	9,249.65
R/H FRONT WINDOW GLASS	R	735.30	2,135.25	3,809.08	734.16	1,530.45
REAR BUMPER SKIN	R	5,791.20	3,252.91	3,128.87	6,270.98	3,876.30
L/H REAR FENDER	R	7,102.20	8,840.67	10,367.65	7,122.15	8,991.97
BOOT LID / TAILGATE	R	8,530.44	7,180.64	8,236.59	6,380.28	11,547.39
L/H TAIL LIGHT ASSEMBLY	R	1,530.00	1,567.02	937.27	2,140.71	7,156.41
REAR WINDSCREEN	R	3,306.00	3,904.58	3,949.67	3,988.86	4,384.76
SUB TOTAL : C	R	69,294.84	71,034.09	82,109.53	82,025.40	104,854.57
TOTAL : A + B + C	R	87,991.98	93,021.61	105,176.22	105,367.41	127,352.69

PADS	SHOES	SHOES	SHOES	PADS
CAMBELT	CHAIN	CHAIN	CAMBELT	CHAIN
DISC	SET OF DISCS	SET OF DISCS	DRUM	DISC
	DRUM	DRUM		

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FAMILY FAVOURITES

PARTS DESCRIPTION		TOYOTA	TOYOTA	NISSAN	MAZDA	HONDA	FORD	HYUNDAI	VW
PRICES INCLUDE VAT		COROLLA 1.6	COROLLA 1.6	ALMERA 1.5	3 1.6 HATCH	JAZZ 1.5	FOCUS 1.5 T	ELANTRA 1.6	GOLF GTi
		QUEST	PRESTIGE	ACENTA	DYNAMIC	ELEGANCE	TREND	EXECUTIVE	
RETAIL SELLING PRICE	R	208,500.00	299,990.00	198,900.00	290,500.00	268,600.00	326,300.00	299,900.00	545,800.00
PARTS BASKET AS % OF SELLING PRICE		34.47%	24.51%	38.41%	37.09%	42.64%	35.58%	45.84%	25.35%
AIR FILTER	R	301.46	301.46	288.41	318.69	356.94	275.88	346.36	457.14
OIL FILTER	R	247.28	247.28	79.67	119.39	100.00	136.80	116.58	218.88
POLLEN FILTER	R	718.88	718.88	308.89	435.31	690.07	357.96	482.35	391.02
SPARK PLUG EACH	R	381.81	381.81	68.96	59.82	811.83	294.12	124.98	355.68
GLOW PLUG EACH	R	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
R/H WIPER BLADE	R	440.88	578.34	205.19	370.73	550.27	357.96	613.58	511.86
L/H WIPER BLADE	R	447.34	199.44	186.82	358.50	461.80	474.24	1,081.91	PAIR
FRONT BRAKE PADS	R	1,844.44	1,474.91	1,202.63	1,458.18	2,040.00	2,302.80	1,633.32	1,681.50
REAR BRAKE PADS/SHOES	R	1,351.24	1,351.24	723.26	1,471.24	1,874.05	1,342.93	1,263.77	1,727.10
SUB TOTAL : A	R	5,733.33	5,253.36	3,063.83	4,591.86	6,884.96	5,542.69	5,662.85	5,343.18
CAM BELT / TIMING CHAIN	R	1,243.07	1,243.07	782.72	866.29	960.21	1,125.59	1,132.12	1,168.50
FRONT BRAKE DISC	R	1,574.64	1,440.96	651.48	1,354.55	1,515.52	1,709.32	1,355.60	2,052.00
REAR BRAKE DRUM / DISC	R	1,120.08	1,120.08	771.85	1,035.55	1,900.00	1,511.64	1,785.54	1,670.10
FRONT SHOCKABSORBER / STRUT	R	1,965.08	2,501.55	1,587.05	1,860.00	3,294.08	2,188.80	2,662.81	2,758.80
REAR SHOCKABSORBER / STRUT	R	932.14	935.23	878.33	1,974.55	757.30	685.14	1,647.48	2,525.10
CLUTCH PLATE	R	2,206.16	2,206.16	813.33	1,607.27	1,558.49	4,518.96	4,385.22	AUTO
PRESSURE PLATE	R	2,388.07	2,612.46	1,784.57	1,754.40	1,124.62	KIT	3,016.49	AUTO
FLYWHEEL	R	3,410.58	2,925.66	2,200.74	3,383.31	3,418.22	10,417.32	2,752.89	AUTO
FAN BELT	R	811.82	811.82	189.84	553.21	250.88	534.66	1,437.73	413.82
SUB TOTAL : B	R	15,651.64	15,796.99	9,659.91	14,389.13	14,779.32	22,691.43	20,175.88	10,588.32
BONNET	R	4,186.14	3,358.08	3,919.14	5,203.75	7,080.87	6,038.58	8,118.64	5,791.20
FRONT BUMPER SKIN	R	2,842.32	2,533.14	1,991.93	4,990.91	4,565.42	2,661.90	3,591.43	3,636.60
GRILLE	R	1,319.70	1,918.81	1,334.85	847.27	3,317.72	5,308.18	8,771.68	4,514.40
L/H FRONT FENDER	R	1,826.15	1,496.11	2,020.97	2,204.51	2,610.60	2,642.52	3,119.66	3,306.00
WHEEL RIM	R	677.79	2,376.85	2,801.15	6,276.36	8,723.75	3,165.78	7,803.37	14,364.00
L/H HEADLIGHT ASSEMBLY	R	2,699.65	1,201.23	3,703.55	6,458.18	6,735.78	16,625.76	11,015.02	14,478.00
FRONT WINDSCREEN	R	2,082.65	4,109.36	3,347.48	6,836.38	3,965.93	3,444.28	11,721.56	8,014.20
AIRCON CONDENSOR	R	5,021.45	5,021.45	3,794.15	5,752.73	6,272.39	4,778.88	6,035.00	5,198.40
RADIATOR	R	3,214.58	3,214.58	1,917.15	6,044.31	3,641.64	4,206.02	4,135.19	5,335.20
R/H FRONT DOOR	R	6,748.89	6,123.17	8,530.15	6,488.38	6,436.34	5,305.56	7,677.80	11,457.00
R/H REAR DOOR	R	4,635.52	4,924.63	7,343.31	5,610.91	6,891.30	6,490.75	7,503.43	10,339.80
R/H FRONT WINDOW GLASS	R	952.38	858.16	1,202.45	1,592.54	2,222.83	533.52	1,743.03	1,305.30
REAR BUMPER SKIN	R	2,971.72	2,050.21	1,956.02	6,232.73	4,278.65	5,255.40	3,721.09	6,498.00
L/H REAR FENDER	R	4,268.30	6,131.88	10,265.06	7,843.29	13,976.76	7,386.11	10,584.23	7,752.00
BOOT LID / TAILGATE	R	2,614.99	2,773.51	3,460.96	7,463.64	6,100.00	7,064.58	9,146.92	9,131.40
L/H TAIL LIGHT ASSEMBLY	R	1,478.56	1,687.04	2,121.24	4,634.54	3,585.37	3,320.82	2,937.05	6,925.50
REAR WINDSCREEN	R	2,949.18	2,690.95	3,961.73	4,284.37	2,458.20	3,645.72	4,010.31	4,354.80
SUB TOTAL : C	R	50,489.97	52,469.16	63,671.29	88,764.80	92,863.55	87,874.36	111,635.41	122,401.80
TOTAL : A + B + C	R	71,874.94	73,519.51	76,395.03	107,745.79	114,527.83	116,108.48	137,474.14	138,333.30

PADS	PADS	SHOES	PADS	SHOES	PADS	PADS	PADS
CHAIN	CHAIN	CHAIN	CHAIN	CHAIN	CAMBELT	CHAIN	CHAIN
DISC	DISC	DRUM	DISC	DRUM	DISC	DISC	DISC

2017 KINSEY REPORT

COMPACT CROSSOVER

PARTS DESCRIPTION		MAHINDRA	PEUGEOT	FORD	MAZDA	RENAULT	HYUNDAI
PRICES INCLUDE VAT		KUV 100	2008 ACTIVE	ECO SPORT 1.0 T	CX3 2.0	DUSTER 1.6	CRETA 1.6
		K8	DIESEL	TREND	ACTIVE	DYNAMIQUE	EXECUTIVE
RETAIL SELLING PRICE	R	187,995.00	299,900.00	280,900.00	284,800.00	259,900.00	319,900.00
PARTS BASKET AS % OF SELLING PRICE		43.40%	30.32%	32.38%	32.46%	37.76%	42.26%
AIR FILTER	R	300.00	440.56	324.90	326.97	207.20	328.08
OIL FILTER	R	150.15	243.47	147.06	119.39	116.85	116.70
POLLEN FILTER	R	32.41	402.50	302.10	430.92	151.46	467.37
SPARK PLUG EACH	R	112.72	N/A	294.12	418.49	54.83	124.99
GLOW PLUG EACH	R	N/A	360.45	N/A	N/A	N/A	N/A
R/H WIPER BLADE	R	326.43	361.65	360.24	414.11	330.33	1,162.49
L/H WIPER BLADE	R	350.38	487.46	286.05	414.12	PAIR	831.37
FRONT BRAKE PADS	R	1,600.00	1,936.86	2,019.40	1,344.49	633.83	1,699.47
REAR BRAKE PADS/SHOES	R	700.01	927.33	1,280.24	997.78	1,603.94	1,305.03
SUB TOTAL : A	R	3,572.10	5,160.28	5,014.11	4,466.27	3,098.44	6,035.50
CAM BELT / TIMING CHAIN	R	1,070.40	2,170.64	1,125.59	1,026.11	1,464.80	1,132.12
FRONT BRAKE DISC	R	1,126.76	2,211.09	1,380.54	1,354.55	2,129.50	2,434.45
REAR BRAKE DRUM / DISC	R	928.09	3,007.81	1,214.10	783.70	2,165.56	1,654.63
FRONT SHOCKABSORBER / STRUT	R	1,800.00	1,979.60	1,521.90	1,293.39	877.59	1,828.24
REAR SHOCKABSORBER / STRUT	R	1,250.00	1,979.60	1,078.44	1,783.64	1,246.31	1,395.23
CLUTCH PLATE	R	1,397.30	4,866.05	4,657.01	2,324.07	3,143.71	2,026.48
PRESSURE PLATE	R	1,129.58	KIT	KIT	3,596.76	SET	2,000.44
FLYWHEEL	R	2,292.98	4,446.14	5,806.42	3,383.31	7,045.08	4,266.69
FAN BELT	R	423.18	405.26	570.00	601.85	448.43	427.84
SUB TOTAL : B	R	11,418.29	21,066.19	17,354.00	16,147.38	18,520.98	17,166.12
BONNET	R	7,192.38	3,693.06	7,261.80	5,077.74	5,652.46	8,062.57
FRONT BUMPER SKIN	R	4,028.03	3,083.44	2,398.86	3,666.09	4,060.16	2,219.48
GRILLE	R	735.52	1,139.66	735.35	1,722.87	1,810.43	4,852.41
L/H FRONT FENDER	R	1,189.13	2,076.85	1,193.58	1,309.24	2,415.12	1,994.81
WHEEL RIM	R	6,714.08	4,272.23	5,165.34	2,730.08	2,384.18	7,508.74
L/H HEADLIGHT ASSEMBLY	R	3,091.43	4,515.87	4,239.66	2,996.81	4,199.19	18,072.25
FRONT WINDSCREEN	R	4,015.29	3,656.20	3,655.98	8,848.04	2,131.90	6,698.50
AIRCON CONDENSOR	R	3,541.39	4,039.58	1,895.82	6,307.31	8,089.01	6,567.75
RADIATOR	R	2,741.52	4,106.28	3,983.54	3,883.66	3,891.47	6,848.55
R/H FRONT DOOR	R	6,673.34	5,015.07	5,326.08	4,788.70	6,921.16	11,783.28
R/H REAR DOOR	R	6,392.95	5,438.02	7,447.40	3,853.16	6,921.16	10,549.02
R/H FRONT WINDOW GLASS	R	747.73	1,209.90	502.74	1,234.66	1,714.55	1,575.58
REAR BUMPER SKIN	R	2,430.01	1,989.46	1,337.22	6,503.64	5,342.04	1,896.09
L/H REAR FENDER	R	4,779.07	8,239.09	9,888.36	4,676.26	5,638.68	7,237.59
BOOT LID / TAILGATE	R	8,102.38	3,329.32	10,709.16	6,629.09	9,042.04	9,913.16
L/H TAIL LIGHT ASSEMBLY	R	2,247.89	6,413.10	1,305.82	4,346.21	1,957.86	2,628.12
REAR WINDSCREEN	R	1,984.87	2,476.40	1,528.74	3,254.55	4,335.37	3,588.98
SUB TOTAL : C	R	66,607.01	64,693.53	68,575.45	71,828.11	76,506.78	111,996.88
TOTAL : A + B + C	R	81,597.40	90,920.00	90,943.56	92,441.76	98,126.20	135,198.50

SHOES	PADS	SHOES	PADS	SHOES	SHOES
CAMBELT	CAMBELT	CAMBELT	CHAIN	CAMBELT	CHAIN
DRUM	PAIR OF DISCS	DRUM	DISC	PAIR	DRUM
	DISC		PAIR	DRUM	



2017 KINSEY REPORT

EXECUTIVE CROSSOVER

PARTS DESCRIPTION		TOYOTA	VOLVO	RANGE ROVER	JEEP	AUDI	BMW	VW	MERCEDES
PRICES INCLUDE VAT		PRADO 3.0 VX	XC 90 D4	EVOQUE SE	GRAND CHEROKEE	Q 7 3.0 TDI	X5 x DRIVE 2.5 D	TOUREG V6 TDI	GLE 250 D
		AUTO	MOMENTUM	TD4	3.0 CRD LAREDO	QUATTRO		LUXURY	AUTO
RETAIL SELLING PRICE	R	915,700.00	900,424.00	782,648.00	880,900.00	970,000.00	991,664.00	938,600.00	973,704.00
PARTS BASKET AS % OF SELLING PRICE		19.48%	22.19%	29.80%	26.53%	27.57%	30.17%	32.75%	34.51%
AIR FILTER	R	1,379.26	478.80	424.59	507.04	935.00	567.56	477.66	903.00
OIL FILTER	R	254.06	290.70	234.10	899.52	289.56	283.34	249.66	305.40
POLLEN FILTER	R	718.88	877.80	456.42	736.59	1,065.90	1,973.04	466.26	1,169.60
SPARK PLUG EACH	R	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
GLOW PLUG EACH	R	496.99	456.00	304.52	1,621.96	342.00	636.63	746.70	839.90
R/H WIPER BLADE	R	686.20	752.40	411.72	1,281.27	849.30	984.73	385.32	919.40
L/H WIPER BLADE	R	422.84	PAIR	407.36	1,059.25	PAIR	PAIR	385.32	PAIR
FRONT BRAKE PADS	R	1,953.85	1,778.40	2,406.04	3,275.06	4,229.40	3,348.76	3,288.90	3,300.70
REAR BRAKE PADS/SHOES	R	1,372.02	1,345.20	1,889.41	2,996.06	2,565.00	1,969.42	2,148.90	3,118.70
SUB TOTAL : A	R	7,284.10	5,979.30	6,534.16	12,376.75	10,276.16	9,763.48	8,148.72	10,556.70
CAM BELT / TIMING CHAIN	R	1,050.68	3,260.00	2,626.26	3,544.07	1,162.80	3,167.91	2,411.10	5,458.00
FRONT BRAKE DISC	R	1,953.85	2,143.20	1,234.86	6,646.23	7,706.40	2,394.42	6,002.10	3,024.30
REAR BRAKE DRUM / DISC	R	2,583.54	1,755.60	1,443.56	4,529.49	4,588.50	1,969.14	5,472.00	2,615.60
FRONT SHOCKABSORBER / STRUT	R	5,384.12	3,511.20	3,034.32	11,498.44	3,881.70	6,623.17	28,728.00	28,963.10
REAR SHOCKABSORBER / STRUT	R	9,106.55	2,781.60	2,974.48	2,540.05	3,817.86	4,778.37	27,531.00	10,991.50
CLUTCH PLATE	R	AUTO	AUTO	AUTO	AUTO	AUTO	AUTO	AUTO	AUTO
PRESSURE PLATE	R	AUTO	AUTO	AUTO	AUTO	AUTO	AUTO	AUTO	AUTO
FLYWHEEL	R	AUTO	AUTO	AUTO	AUTO	AUTO	AUTO	AUTO	AUTO
FAN BELT	R	1,549.76	877.80	856.05	1,064.83	815.10	576.89	780.90	540.20
SUB TOTAL : B	R	21,628.50	14,329.40	12,169.53	29,823.11	21,972.36	19,509.90	70,925.10	51,592.70
BONNET	R	8,619.75	15,276.00	12,834.52	20,114.86	21,660.00	27,910.34	24,966.00	25,476.20
FRONT BUMPER SKIN	R	4,294.39	10,089.00	12,949.12	6,653.95	14,421.00	18,852.47	10,339.80	14,048.90
GRILLE	R	6,513.66	5,335.20	6,099.70	11,473.86	25,935.00	2,320.07	7,809.00	5,475.20
L/H FRONT FENDER	R	4,826.37	7,809.00	8,540.05	4,818.53	9,097.20	11,396.82	6,395.40	10,724.60
WHEEL RIM	R	8,055.29	8,094.00	12,774.18	12,686.25	25,194.00	13,280.91	23,142.00	17,048.80
L/H HEADLIGHT ASSEMBLY	R	19,747.21	17,670.00	21,824.05	19,475.19	17,841.00	11,481.17	16,188.00	36,122.50
FRONT WINDSCREEN	R	9,976.08	13,794.00	12,456.96	13,625.20	9,348.00	8,316.78	13,737.00	14,418.50
AIRCON CONDENSOR	R	7,205.36	5,654.40	8,149.48	9,783.60	8,664.00	9,001.50	7,592.40	11,355.70
RADIATOR	R	7,887.87	7,524.00	8,192.20	5,442.18	5,700.00	10,962.48	6,463.80	8,220.00
R/H FRONT DOOR	R	13,448.00	17,100.00	16,792.52	10,380.70	12,768.00	26,420.28	11,137.80	20,173.80
R/H REAR DOOR	R	11,311.62	15,846.00	19,252.93	10,343.60	12,768.00	26,420.28	20,805.00	23,964.70
R/H FRONT WINDOW GLASS	R	3,862.87	8,094.00	2,606.20	11,573.36	1,898.10	3,638.89	1,607.40	2,962.30
REAR BUMPER SKIN	R	4,740.17	8,322.00	15,362.73	7,357.55	5,107.20	20,234.10	11,115.00	21,325.20
L/H REAR FENDER	R	11,262.00	10,773.00	19,804.86	12,298.60	29,640.00	41,069.07	29,754.00	24,481.90
BOOT LID / TAILGATE	R	13,970.93	15,618.00	22,969.29	17,401.73	23,142.00	21,888.99	17,727.00	22,285.20
L/H TAIL LIGHT ASSEMBLY	R	5,209.86	4,263.60	5,665.63	7,565.04	7,204.80	6,023.79	9,952.20	8,226.60
REAR WINDSCREEN	R	8,546.83	8,265.00	8,280.71	10,481.56	4,788.00	10,710.78	9,553.20	7,576.90
SUB TOTAL : C	R	149,478.26	179,527.20	214,555.13	191,475.76	235,176.30	269,928.72	228,285.00	273,887.00
TOTAL : A + B + C	R	178,390.86	199,835.90	233,258.82	233,675.62	267,424.82	299,202.10	307,358.82	336,036.40

PADS	PADS	PADS	PADS	PADS	PAIR	PADS	PADS
CAMBELT	CAMBELT	CAMBELT	CHAIN	CHAIN	PADS	CHAIN	CHAIN
DISC	DISC	DISC	DISC	DISC	CHAIN	DISC	DISC
					DISC	2 PIECE	
					2 PIECE		

2017 KINSEY REPORT

DOUBLE CABS

PARTS DESCRIPTION		TOYOTA	NISSAN	ISUZU	FORD	GWM
PRICES INCLUDE VAT		HILUX 2.8 GD	NAVARA 2.3 D	KB 300 D TEQ	RANGER 2.2	STEED 6 2.0 VGT
		AUTO	LE		XL	XSCAPE
RETAIL SELLING PRICE	R	508,500.00	584,900.00	486,900.00	447,900.00	329,900.00
PARTS BASKET AS % OF SELLING PRICE		13.19%	13.48%	17.04%	20.17%	28.12%
AIR FILTER	R	589.12	667.29	308.10	363.66	292.84
OIL FILTER	R	254.06	153.07	282.18	156.18	286.68
POLLEN FILTER	R	262.80	776.38	233.91	189.24	397.67
SPARK PLUG EACH	R	N/A	N/A	N/A	N/A	N/A
GLOW PLUG EACH	R	503.32	364.62	533.91	412.68	322.62
R/H WIPER BLADE	R	259.16	283.46	58.69	118.81	184.68
L/H WIPER BLADE	R	242.95	205.20	35.89	169.65	161.42
FRONT BRAKE PADS	R	1,260.65	459.44	1,424.67	1,429.56	605.31
REAR BRAKE PADS/SHOES	R	1,037.49	1,638.19	1,174.58	1,671.62	705.52
SUB TOTAL : A	R	4,409.55	4,547.65	4,051.93	4,511.40	2,956.74
CAM BELT / TIMING CHAIN	R	1,416.74	2,028.02	893.73	1,063.62	1,363.49
FRONT BRAKE DISC	R	1,516.74	4,158.51	918.77	1,569.78	983.22
REAR BRAKE DRUM / DISC	R	1,435.72	2,748.04	501.84	1,761.64	1,460.03
FRONT SHOCKABSORBER / STRUT	R	982.73	2,538.48	1,304.75	1,220.94	1,073.94
REAR SHOCKABSORBER / STRUT	R	853.79	1,248.22	876.97	1,174.34	952.33
CLUTCH PLATE	R	AUTO	AUTO	1,176.00	AUTO	3,989.26
PRESSURE PLATE	R	AUTO	AUTO	1,696.59	AUTO	4,723.02
FLYWHEEL	R	AUTO	AUTO	5,358.93	AUTO	2,111.79
FAN BELT	R	1,706.04	450.30	486.39	876.75	630.15
SUB TOTAL : B	R	7,911.76	13,171.57	13,213.97	7,667.07	17,287.23
BONNET	R	3,768.24	3,257.07	3,608.24	5,630.03	8,440.96
FRONT BUMPER SKIN	R	1,531.29	4,327.98	1,254.06	5,318.65	5,053.19
GRILLE	R	3,683.19	5,450.20	4,898.56	4,555.44	6,981.23
L/H FRONT FENDER	R	1,429.38	4,092.02	2,453.52	1,064.76	2,702.54
WHEEL RIM	R	2,186.54	2,142.81	4,240.63	3,923.17	2,052.00
L/H HEADLIGHT ASSEMBLY	R	3,190.15	3,232.08	2,340.84	4,450.05	6,755.65
FRONT WINDSCREEN	R	3,899.31	863.24	2,545.02	3,512.64	4,458.59
AIRCON CONDENSOR	R	3,041.88	3,157.87	7,895.22	4,190.79	4,863.79
RADIATOR	R	3,861.45	3,860.46	4,953.69	4,542.90	4,271.55
R/H FRONT DOOR	R	4,778.20	3,875.13	4,358.00	7,296.00	5,333.02
R/H REAR DOOR	R	3,685.53	3,178.89	4,288.50	5,638.44	4,010.57
R/H FRONT WINDOW GLASS	R	630.21	443.54	1,044.56	432.06	375.84
REAR BUMPER SKIN	R	5,336.85	9,114.30	7,789.61	3,736.08	3,937.97
L/H REAR FENDER	R	2,685.16	2,631.45	4,414.62	13,978.68	4,152.31
BOOT LID / TAILGATE	R	5,485.40	3,414.30	4,716.07	5,437.80	5,236.49
L/H TAIL LIGHT ASSEMBLY	R	1,296.02	1,270.10	1,572.13	2,948.04	2,903.96
REAR WINDSCREEN	R	4,256.28	6,834.31	3,332.17	1,524.18	1,004.16
SUB TOTAL : C	R	54,745.08	61,145.75	65,705.44	78,179.71	72,533.82
TOTAL : A + B + C	R	67,066.39	78,864.97	82,971.34	90,358.18	92,777.79

SHOES	SHOES	SHOES	SHOES	PADS
CHAIN	CHAIN	CHAIN	CHAIN	CAMBELT
DRUM	DRUM	DRUM	DRUM	DISC

2017 KINSEY REPORT

SINGLE CABS

PARTS DESCRIPTION		NISSAN	NISSAN	TOYOTA	ISUZU	MAHINDRA	FORD	VW
PRICES INCLUDE VAT		NP 200 1.6i	NP 300 2.0	HILUX 2.4	KB 250	SCORPIO 2.2.CRD	RANGER 2.2 D	AMAROK 2.0 TDI
				GD		PIK-UP	HI RIDER	
RETAIL SELLING PRICE	R	159,900.00	199,900.00	272,100.00	236,500.00	223,995.00	272,900.00	304,800.00
PARTS BASKET AS % OF SELLING PRICE		33.26%	28.79%	24.20%	30.62%	32.62%	36.59%	45.92%
AIR FILTER	R	227.49	488.16	589.12	290.14	400.00	363.66	513.00
OIL FILTER	R	105.34	180.74	254.06	100.14	135.00	156.18	202.92
POLLEN FILTER	R	121.19	N/A	1,118.64	233.91	250.00	189.24	475.38
SPARK PLUG EACH	R	38.85	38.60	N/A	N/A	N/A	N/A	N/A
GLOW PLUG EACH	R	N/A	N/A	503.32	439.29	458.88	412.68	389.88
R/H WIPER BLADE	R	112.08	76.32	259.16	58.69	62.70	118.81	655.50
L/H WIPER BLADE	R	112.08	76.32	242.95	35.89	62.70	169.65	PAIR
FRONT BRAKE PADS	R	586.47	717.80	1,884.75	1,424.67	995.00	1,429.56	1,578.90
REAR BRAKE PADS/SHOES	R	781.14	580.43	1,410.24	1,174.58	1,350.00	1,671.62	1,510.50
SUB TOTAL : A	R	2,084.64	2,158.37	6,262.24	3,757.31	3,714.28	4,511.40	5,326.08
CAM BELT / TIMING CHAIN	R	914.10	1,681.90	1,416.74	GEARS	764.64	1,063.62	4,485.90
FRONT BRAKE DISC	R	1,428.65	1,551.78	1,232.64	918.77	2,115.91	1,569.78	1,396.50
REAR BRAKE DRUM / DISC	R	1,750.72	1,411.00	1,051.18	501.84	2,502.46	1,761.64	1,738.50
FRONT SHOCKABSORBER / STRUT	R	2,117.64	401.75	800.70	1,587.13	1,018.40	1,220.94	2,091.90
REAR SHOCKABSORBER / STRUT	R	748.97	497.19	833.77	876.97	960.01	1,174.34	1,202.70
CLUTCH PLATE	R	1,943.43	1,291.52	3,739.70	1,023.93	3,480.80	6,280.28	4,371.90
PRESSURE PLATE	R	KIT	1,808.96	2,676.33	883.56	1,991.44	KIT	KIT
FLYWHEEL	R	2,375.09	3,403.04	8,399.87	5,920.91	2,603.44	8,605.86	10,932.60
FAN BELT	R	471.82	295.73	1,706.74	428.43	506.78	876.75	609.90
SUB TOTAL : B	R	11,750.42	12,342.87	21,857.67	12,141.54	15,943.88	22,553.21	26,829.90
BONNET	R	2,980.26	5,238.61	3,768.24	3,608.24	3,181.14	5,630.03	7,683.90
FRONT BUMPER SKIN	R	881.30	3,597.33	1,498.54	1,254.06	1,341.84	5,318.65	6,555.00
GRILLE	R	528.00	3,677.66	1,540.78	2,560.61	1,419.84	4,555.44	1,385.10
L/H FRONT FENDER	R	1,367.43	2,519.81	1,814.41	2,453.52	966.33	1,064.76	7,159.20
WHEEL RIM	R	1,194.71	755.36	896.75	1,068.93	3,611.84	1,721.40	9,382.20
L/H HEADLIGHT ASSEMBLY	R	2,687.30	3,628.19	2,747.63	2,463.77	2,755.14	4,450.05	5,802.60
FRONT WINDSCREEN	R	1,338.29	2,943.99	2,467.64	2,545.02	3,521.66	3,512.64	6,258.60
AIRCON CONDENSOR	R	2,550.85	2,279.06	3,041.90	7,895.22	8,208.60	4,190.79	6,395.40
RADIATOR	R	2,901.14	3,594.68	2,910.31	5,942.26	5,195.60	4,542.90	5,625.90
R/H FRONT DOOR	R	4,303.52	6,772.12	5,190.77	3,668.33	3,771.85	7,899.06	15,561.00
R/H REAR DOOR	R	N/A	N/A	NA	NA	NA	N/A	N/A
R/H FRONT WINDOW GLASS	R	658.43	920.46	688.01	1,044.56	798.93	432.06	1,202.70
REAR BUMPER SKIN	R	954.13	N/A	NA	6,327.05	2,068.68	3,736.08	7,239.00
L/H REAR FENDER	R	10,829.43	2,268.68	3,271.89	5,183.06	4,912.58	15,827.76	8,242.20
BOOT LID / TAILGATE	R	4,107.19	1,547.29	5,252.03	7,730.65	9,412.93	5,437.80	12,426.00
L/H TAIL LIGHT ASSEMBLY	R	723.52	2,183.48	1,296.02	1,038.02	374.80	2,948.04	2,661.90
REAR WINDSCREEN	R	1,338.29	1,118.09	1,330.00	1,734.38	1,862.75	1,524.18	4,218.00
SUB TOTAL : C	R	39,343.79	43,044.81	37,714.92	56,517.68	53,404.51	72,791.64	107,798.70
TOTAL : A + B + C	R	53,178.85	57,546.05	65,834.83	72,416.53	73,062.67	99,856.25	139,954.68

SHOES	SHOES	SHOES	SHOES	SHOES	SHOES	SHOES	SHOES
CAMBELT	CHAIN	CHAIN	DRUM	CAMBELT	CHAIN	CAMBELT	
DRUM	DRUM	DRUM		DRUM	DRUM	DRUM	



2017 KINSEY REPORT

AUTO EXECUTIVE SALOONS

PARTS DESCRIPTION		VOLVO	BMW	JAGUAR	AUDI	MERCEDES
PRICES INCLUDE VAT		S 60 T4	320i	XE 2.0 D	A4 2.0 TFSI	C 200
		MOMENTUM	AUTO	PRESTIGE	AUTO	AUTO
RETAIL SELLING PRICE	R	486,996.00	547,956.00	657,500.00	494,500.00	544,742.00
PARTS BASKET AS % OF SELLING PRICE		32.83%	29.40%	26.04%	36.01%	36.14%
AIR FILTER	R	427.50	567.56	568.80	666.90	830.15
OIL FILTER	R	290.70	283.34	252.15	218.88	216.42
POLLEN FILTER	R	855.00	924.61	689.45	849.30	899.64
SPARK PLUG EACH	R	695.40	281.99	N/A	312.00	182.96
GLOW PLUG EACH	R	N/A	N/A	561.91	N/A	N/A
R/H WIPER BLADE	R	752.40	934.73	330.57	946.20	854.86
L/H WIPER BLADE	R	PAIR	PAIR	330.57	PAIR	PAIR
FRONT BRAKE PADS	R	1,618.80	2,628.77	2,061.62	2,559.30	1,671.07
REAR BRAKE PADS/SHOES	R	1,185.60	1,873.17	1,573.75	1,909.50	1,473.96
SUB TOTAL : A		5,825.40	7,494.17	6,368.82	7,462.08	6,129.06
CAM BELT / TIMING CHAIN	R	2,485.20	1,205.16	2,495.00	1,168.50	1,000.00
FRONT BRAKE DISC	R	1,983.60	1,754.95	3,847.03	2,502.30	2,039.61
REAR BRAKE DRUM / DISC	R	1,573.20	1,784.73	3,156.55	2,091.90	1,438.36
FRONT SHOCKABSORBER / STRUT	R	4,924.80	6,426.26	9,484.80	4,394.70	4,481.20
REAR SHOCKABSORBER / STRUT	R	4,605.60	6,426.26	8,299.20	4,332.00	3,699.09
CLUTCH PLATE	R	AUTO	AUTO	AUTO	AUTO	AUTO
PRESSURE PLATE	R	AUTO	AUTO	AUTO	AUTO	AUTO
FLYWHEEL	R	AUTO	AUTO	AUTO	AUTO	AUTO
FAN BELT	R	877.80	432.71	748.03	413.82	226.40
SUB TOTAL : B		16,450.20	18,030.07	28,030.61	14,903.22	12,884.66
BONNET	R	10,146.00	9,089.57	8,644.60	11,856.00	15,668.89
FRONT BUMPER SKIN	R	8,208.00	12,163.08	11,498.38	10,260.00	11,887.59
GRILLE	R	5,335.20	1,580.75	4,082.48	14,421.00	9,800.00
L/H FRONT FENDER	R	4,719.60	7,235.98	4,559.34	1,248.30	7,388.32
WHEEL RIM	R	13,338.00	5,989.20	5,375.08	8,561.40	4,303.60
L/H HEADLIGHT ASSEMBLY	R	12,768.00	8,764.19	22,197.11	15,732.00	8,302.60
FRONT WINDSCREEN	R	11,229.00	5,077.90	6,158.33	8,116.80	10,088.60
AIRCON CONDENSOR	R	5,198.40	8,572.82	6,701.13	7,615.20	20,000.00
RADIATOR	R	5,380.80	8,001.81	4,945.96	4,069.80	7,662.66
R/H FRONT DOOR	R	10,830.00	6,237.99	10,145.65	11,058.00	12,043.60
R/H REAR DOOR	R	9,861.00	5,906.68	12,401.80	10,750.20	15,000.00
R/H FRONT WINDOW GLASS	R	5,928.00	2,910.98	1,869.04	1,824.00	1,555.44
REAR BUMPER SKIN	R	7,752.00	15,807.89	6,099.44	10,579.20	13,004.20
L/H REAR FENDER	R	6,954.00	20,534.54	10,511.28	14,592.00	15,000.00
BOOT LID / TAILGATE	R	9,849.50	5,871.49	9,301.35	10,294.20	13,985.11
L/H TAIL LIGHT ASSEMBLY	R	3,762.00	5,019.83	2,924.21	5,010.30	3,258.00
REAR WINDSCREEN	R	6,327.00	6,824.27	9,408.52	9,701.40	8,913.93
SUB TOTAL : C	R	137,586.50	135,588.97	136,823.70	155,689.80	177,862.54
TOTAL : A + B + C	R	159,862.10	161,113.21	171,223.13	178,055.10	196,876.26

SET	PADS	PADS	PADS	PADS
PADS	CHAIN	CHAIN	CHAIN	CHAIN
CAMBELT	DISC	DISC	DISC	DISC
DISC	2 PIECE			